

ACP



# PowerBI

Reports leicht gemacht!

[www.acp-gruppe.com](http://www.acp-gruppe.com)

IT for  
innovators.





# Maximilian Langewort

Technical Engineer



[maximilian.langewort@acp.de](mailto:maximilian.langewort@acp.de)



+49 8586 9604 0

IT for  
innovators.



# Tobias Hartl

Technical Engineer



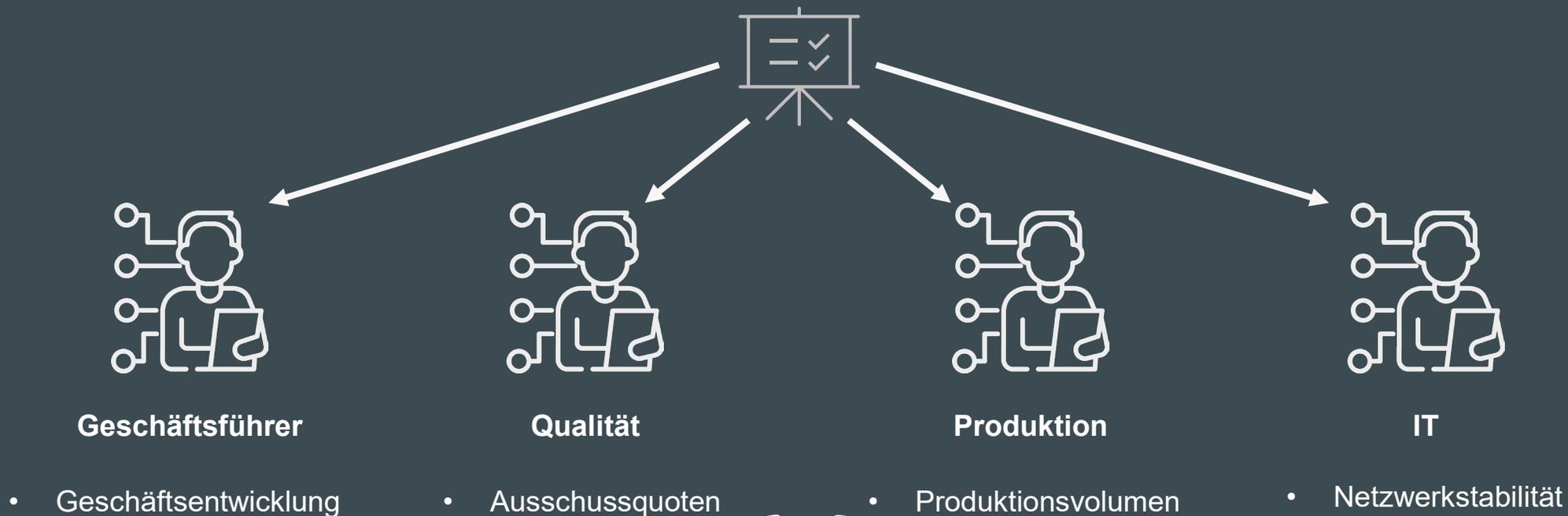
[tobias.hartl@acp.de](mailto:tobias.hartl@acp.de)



+49 8586 9604 0

IT for  
innovators.

# Wer will Reports?

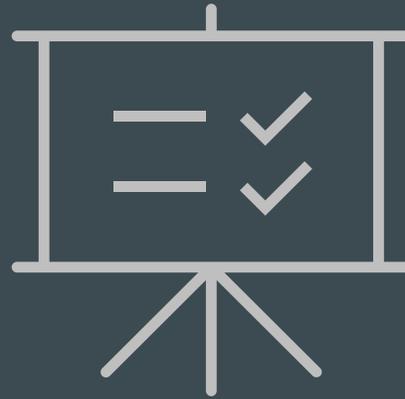


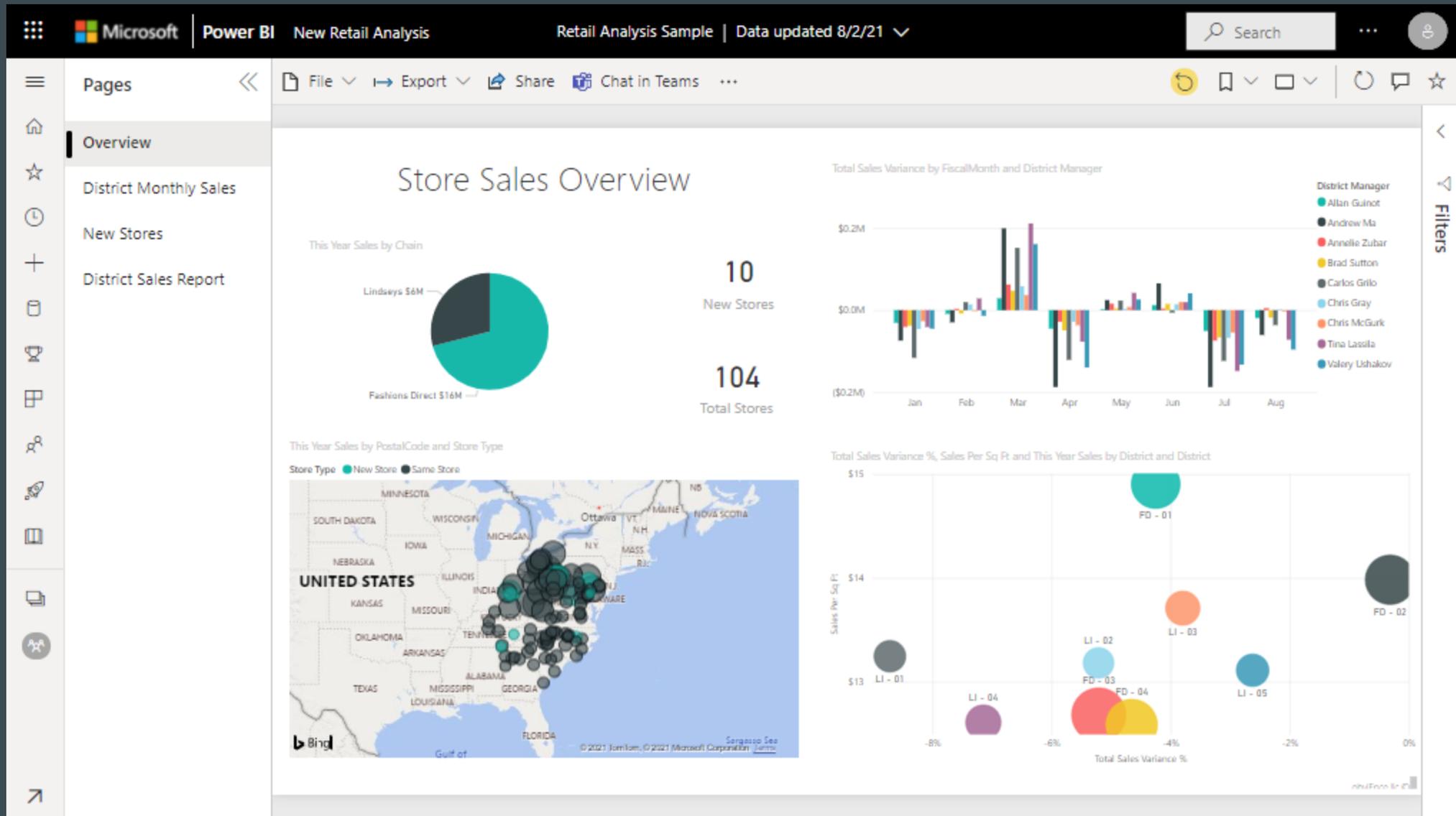
**Und viele mehr!**

# Warum gibt es wenige Reports?



# Was bringt PowerBI?





# Sales Performance

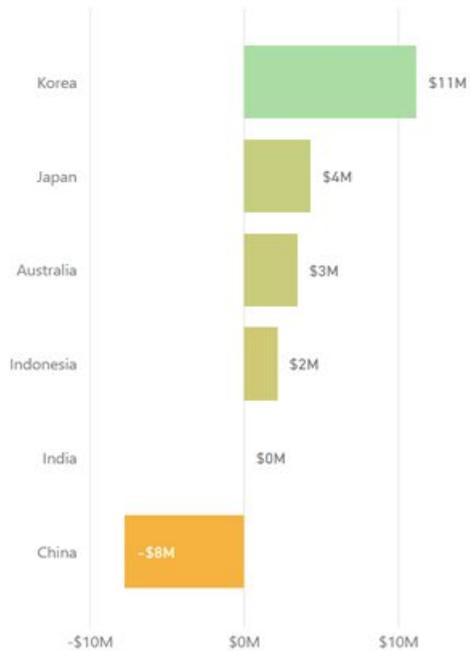
Country

All

Region

Asia Pacific

Variance to target sales



Actual margin

15.2%

Target margin

17.0%

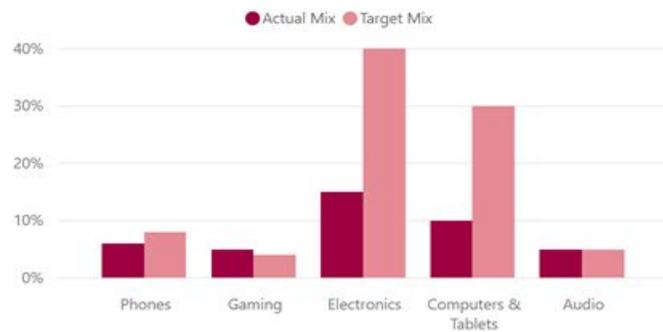
Actual Revenue

\$197.4M

Top 5 accounts

Account	Actual Revenue
Blue Yonder Airlines	72,110,400.00
Fourth Coffee	67,738,033.68
Margie's Travel	23,077,500.00
Litware	17,538,900.00
Fabrikam, Inc.	16,944,858.00

Planned vs. actual category mix

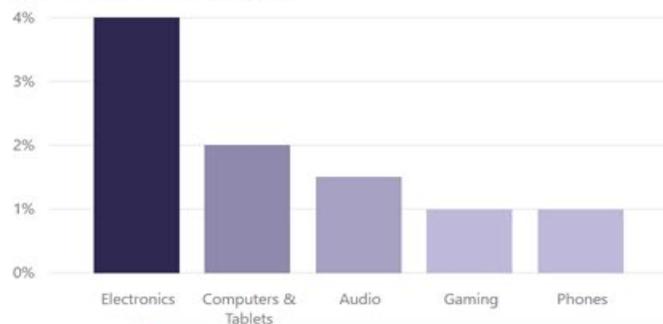


Actual category mix

- Audio
- Computers & Ta...
- Electronics
- Gaming
- Phones

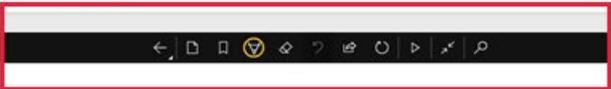


Average discount by category



Actual margin by category

Product Category	Actual Margin
Electronics	7.00%
Gaming	10.00%
Phones	13.00%
Audio	15.00%
Computers & Tablets	31.00%



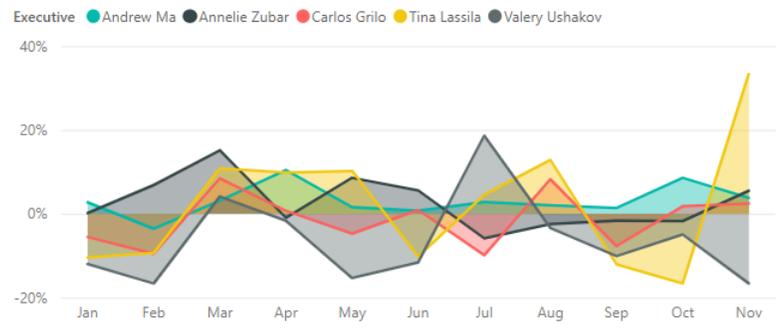
# Team Scorecard

Revenue Status (Total Year)

83 Number of Customers  
 7 Number of Products  
 42.5% Gross Margin %

- Executive
- Andrew Ma
  - Annelie Zubar
  - Carlos Grilo
  - Tina Lassila
  - Valery Ushakov

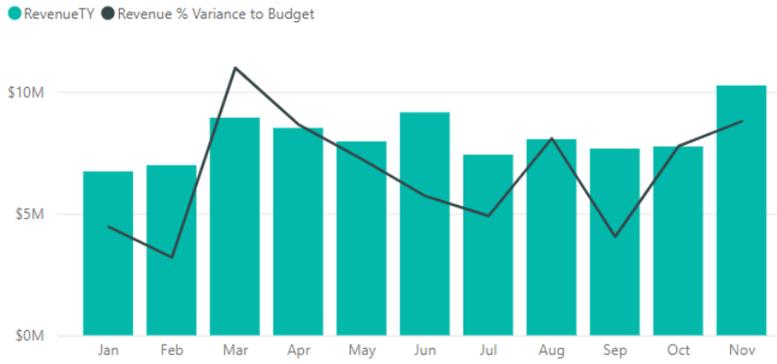
Revenue % Variance to Budget by Month and Executive



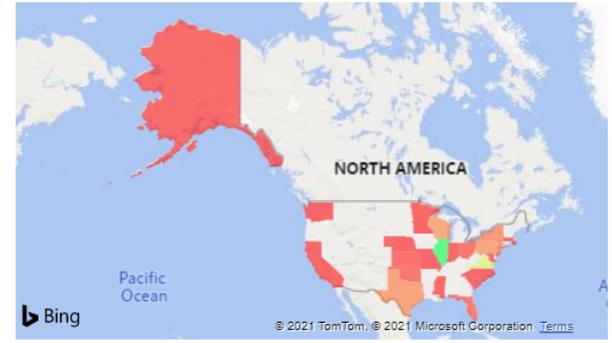
Total Revenue by Region



RevenueTY and Revenue % Variance to Budget by Month



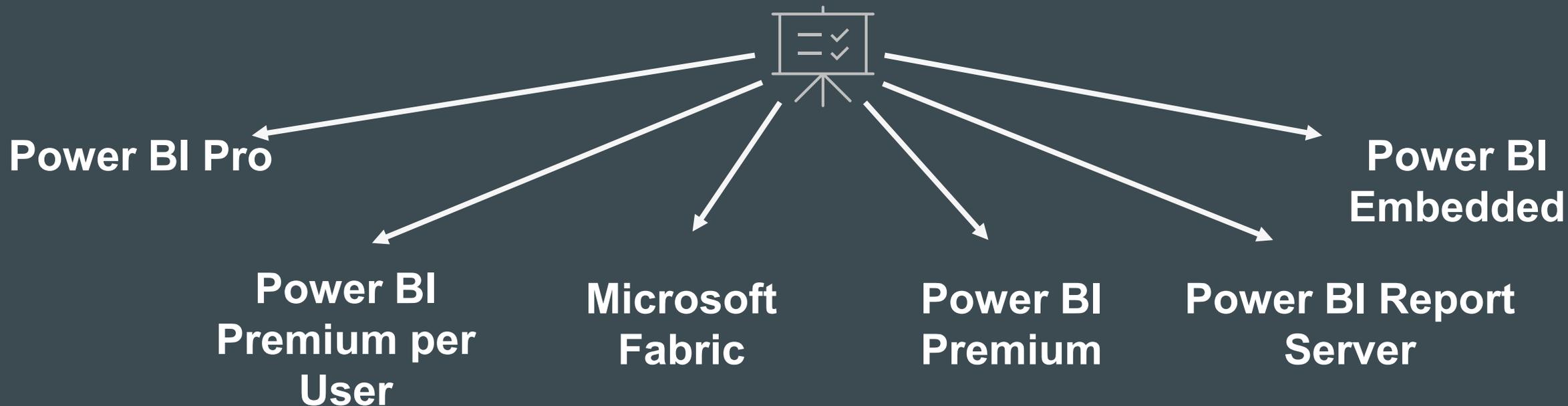
RevenueTY by State



Filters

- Search
- Filters on this page
- Executive is 9 or is 7 or is 10, is 6
  - Industry is not Financial, Insurance, Materials, or Semiconductor
  - Month is (All)
  - Region is (All)
  - Year is 2014

# Welche Microsoft-Power-BI-Editionen gibt es?



# Warum gibt es wenige Reports?





**Vielen Dank für Ihre  
Aufmerksamkeit**

**Fragen?**

**IT for  
innovators.**